

160th HOSPICES DE BEAUNE AUCTION – 15th NOVEMBER 2020
TERMS & CONDITIONS FOR ONLINE SALES

PRIOR NOTICE

This document is a translation of our official Terms & Conditions, called “Conditions Générales de Vente 2020”, which are the rules that apply for this sale, and which can be obtained from Jean-David CAMUS. This document is here to help you understand the official French Terms & Conditions.

PROTECTION OF UNDERAGE BUYERS

As per the articles L3342-1et L3353-3 of French public health laws, selling alcohol to underage buyers is forbidden. So only people aged more than eighteen (18 years old or the minimum legal drinking age in their country of residence) have the right to order online our products. Alcohol abuse is dangerous, please enjoy our wines responsibly.

OBJECT

Maison Albert Bichot, located 6 bis boulevard Jacques Copeau, 21 200 Beaune - FRANCE, organises through its website www.hospices-beaune.com a system allowing people to

- buy with Albert Bichot several wines (also called Cuvées) from the Hospices de Beaune estate at the Hospices de Beaune auction in November 2020. The 2020 vintage will be sold *en primeur* (as futures).
- entrust Albert Bichot to age for 12 to 16 months in average and then bottle those wines in Albert Bichot’s cellars in Beaune, until they are ready for shipping in September 2022.

GENERAL RULES

Wines are sold in bottles of 75 cl by default. They are packaged

- In Styrofoam box for bottles sold by the unit
- In wooden case for wines sold by multiples of 3 or 6 bottles of the same wine

On the online store, prices are indicated Toutes Taxes Comprises (TTC), meaning they include French VAT. **They do NOT include shipping costs, which will have to be paid separately, in January 2022.** A customer can also come and collect the wines in our Beaune logistics center to avoid paying transport.

Prices and quantities are subject to confirmation by Albert Bichot before the order is considered as definitive. The buyer agrees to be aged more than 18 years old when it orders online, or of the minimum legal age in its country of residence.

Products are sold within a limited stock quantity. If products sold are eventually out of stock, Albert Bichot will contact the buyer and refund the order quickly. Prices are in Euros (€) including VAT applicable at the order date. Any change in VAT rate might be applied to the products prices. Albert Bichot reserves the right to change prices at any time without notice. The price on the online store at the time of order will apply.

KEY PRINCIPLES

As wines are sold at an auction, the final result of the auction and the price of the wine cannot be known in advance. So the principle proposed by Albert Bichot and that each buyer agrees on when an order is placed online is the following:

- The operation is a collective purchase. Albert Bichot will bid on full barrels (288 bottles after ageing) on a selection of 5 wines that are shared with all buyers, sold by 1, 3 or 6 units of the same quality
- For each wine, Albert Bichot sets before the auction a maximum hammer price. This is a ceiling price that we define for all customers and is agreed on when orders are placed online. This maximum price is the same for all buyers who ask Albert Bichot to bid on their behalf. To this maximum hammer price corresponds a final bottle price for the buyer, as defined by a price list making the conversion between hammer price and final bottle price after ageing. The full pricelist is available upon request. An extract of this pricelist can be found below.
- On the online store www.hospices-beaune.com, the bottle price is announced Toutes Taxes Comprises (TTC) and corresponds to: hammer price + auctioneer fee + barrel + all ageing and bottling costs. It also includes French VAT which the customer will pay for all wines shipped inside the European Union. If the customer is outside Europe, VAT will be removed at invoicing stage. What is NOT included: shipping and additional extra options detailed below (custom labels, bottle sizes different than 75 cl). These options are detailed below.
- To confirm its purchase, the customer must pay online a deposit of 80% of total maximum price. This deposit is compulsory and is the proof of the customer engagement.

Extract from the 2020 pricelist making the conversion hammer price > final price per bottle (excluding options and shipping)

Hammer price	4 000 €	5 000 €	7 000 €	8 000 €	9 000 €
Bottle price TTC	40,45 € TTC	47,50 € TTC	61,55 € TTC	68,65 € TTC	75,35 TTC

Hammer price	10 000 €	15 000 €	17 600 €	20 000 €	25 000 €
Bottle price TTC	82,30 € TTC	117,25 € TTC	135,60 € TTC	152,15 € TTC	187,55 € TTC

- **Result of the auction: 2 possibilities**

1. If Albert Bichot is not successful and cannot buy below or at the maximum hammer price defined, your order is cancelled and we refund your deposit.
2. **If Albert Bichot succeeds in buying below or at the maximum hammer price, we adjust the final price as per our conversion pricelist.** In other words, the customer knows in advance the maximum price of its purchase, but this price can go down if we buy below the maximum hammer price defined.

ORDER TAKING AND CONFIRMATION

1/ To order online, the customer must create an account on www.hospices-beaune.com with its full invoicing / shipping addresses

2/ On the virtual shop, choose the quantities of each of the 5 wines and add them to the basket by multiples of 1,3 or 6 bottles

3/ Indicate / confirm shipping and invoicing address

4/ **Pay the 80% deposit**, with 3 possible solutions

- Credit card (except Amex or Diners) in a secure environment
- Bank transfer to arrive to our bank 3 days before the auction at the latest. See our bank details below
- Cheque on a French bank to be sent to Karen Balloux / Albert Bichot – 6 bis Boulevard Jacques Copeau 21 200 BEAUNE, France. To be received 3 days before the auction at the latest

ALBERT BICHOT BANK DETAILS. Please specify HDB2020 as reference and send us by email a copy of your bank transfer for tracking

- Nom du compte / account name : SARL MAISON ALBERT BICHOT
- Compte numéro / Account No. : 08800809895 Clé RIB 66
- Banque / Bank Name : CAISSE D'EPARGNE BOURGOGNE FRANCHE COMTE, Dijon, France
- Code Banque / Bank code : 12135
- Code guichet / branch code : 00300
- **IBAN FR76 1213 5003 0008 8008 0989 566 / SWIFT BIC: CEPFRPP213**

5/ Orders are processed chronologically. They must be complete (order form, payment of the deposit). We remind you that we only buy full barrels, so early ordering is recommended.

6/ A few days after the auction, we send you an email with the final results for each wine. The final price of your is then known

7/ A written confirmation letter is sent in January 2021 with: the final amount of your order, the deposit received, VAT and shipping costs to pay with the second payment in January 2022. The invoice is sent to you upon request but can only be sent AFTER shipping.

8/ **In January 2022 we will send you a letter or email to ask you to pay the remaining 20% of your order** and if you want to add extra options detailed below. You must reply before the end of January 2022 at the latest.

Option 1: custom labels with your name as a buyer

This option is **ONLY possible possible for customers who bought wines in sets of 6 bottles of the SAME wine**. It is NOT possible for customers who bought less than 6 bottles of the same wine. Please note:

- The number of letters is limited (limited space) and the text must fit in one single line
- The typeface is the typeface of the rest of the label and cannot be modified
- Only one colour is available: black

The cost of a custom label is 72 Euros (including VAT) per set of custom labels.

Following the Hospices de Beaune Estate guidelines, Albert Bichot reserves the right to refuse customizations with texts that do not fit the spirit of the charity auction, with fanciful, too long, or too much promotional texts. Please bear in mind that in addition to our own verification, each label will also be submitted to the Hospices de Beaune estate for final approval and their decision is sovereign.

Option 2: Magnums and jeroboams bottles

Your wine can be bottled in magnums (150 cl) or jeroboams (300 cl). An ideal option for slower ageing conditions or as a gift. Minimum quantities below must be strictly respected for wine quality reasons.

> **Magnums: (cost of bottle x 2) + extra cost of 2,00 Euros (excluding VAT) per magnum.** Minimum: 24 magnums. Shipped in wooden cases of 3 magnums. Extra cost for custom label will apply as per option 1 : 72 Euros per set of custom label

> **Jeroboams: (cost of bottle x 4) + extra cost of 25,00 Euros (excluding VAT) per jeroboam.** Minimum: 12 jeroboams. Shipped in individual wooden case. Extra cost for custom label will apply as per option 1 : 72 Euros per set of custom label

9/ Shipping and delivery methods – from September 2022

- **Collection of your wine in Beaune.** Once the wine is available, you can come to collect the wines in Beaune at our logistics center, in weekdays only, upon appointment. You will then have no shipping costs to pay. Customers can only collect wines totally paid, including VAT.
- **Shipping to your home.**

You'll find below a list of the countries and associated costs where we can ship the wines to with a delivery partner.

QUANTITES BOUTEILLES 75 cl	France métropolitaine		Monaco		Belgique Luxembourg Pays-Bas		Italie Allemagne		Suisse (port uniquement)	AUTRES PAYS
	PRIX C HT 2020	PRIX C TTC 2020	PRIX C HT 2020	PRIX C TTC 2020	PRIX C HT 2020	PRIX C TTC	PRIX C HT 2020	PRIX C TTC	PRIX C HT 2020	PRIX C HT 2020
6 ou moins	31,67 €	38 €	44,58 €	53,50 €	57,50 €	69 €	62,50 €	75 €	105 €	SUR DEVIS
7 à 12	35,83 €	43 €	51,25 €	61,50 €	75,42 €	90,50 €	83,75 €	100,50 €	157 €	SUR DEVIS
13 à 18	41,67 €	50 €	62,08 €	74,50 €	104,17 €	125 €	115,42 €	138,50 €	210 €	SUR DEVIS
19 à 24	46,67 €	56 €	73,33 €	88 €	130,83 €	157 €	130,83 €	157 €	272 €	SUR DEVIS
25 à 30	61,67 €	74 €	80,83 €	97 €	135,83 €	163 €	162,50 €	195 €	288 €	SUR DEVIS
31 à 36	61,67 €	74 €	89,17 €	107 €	151,25 €	181,50 €	172,50 €	207 €	314 €	SUR DEVIS
37 à 42	68,33 €	82 €	89,17 €	107 €	162,50 €	195 €	183,33 €	220 €	346 €	SUR DEVIS
43 à 66	68,33 €	82 €	89,17 €	107 €	SUR DEVIS	SUR DEVIS	SUR DEVIS	SUR DEVIS	SUR DEVIS	SUR DEVIS
67 ou plus	OFFERT	OFFERT	OFFERT	OFFERT	SUR DEVIS	SUR DEVIS	SUR DEVIS	SUR DEVIS	SUR DEVIS	SUR DEVIS

Shipping to other countries (USA, Asia...): please contact us as soon as you can for custom made solutions

If your country is not on the list above, we can still ship your wines if most cases. Please contact us before the auction or as soon as you can after your purchase to discuss this. Please note that there are some countries where shipping wine to a non professional is impossible by law.

CHARACTERISTICS AND PRICES OF PRODUCTS

Products sold are those displayed in the virtual catalogue published online on www.hospices-beaune.com. Products are sold within a limited stock quantity. If products sold are eventually out of stock, Albert Bichot will contact the buyer and refund the order quickly. Prices are in Euros (€) including VAT applicable at the order date. Any change in VAT rate might be applied to the products prices. Albert Bichot reserves the right to change prices at any time without notice. The price on the online store at the time of order will apply.

Prices do not include insurance or delivery fees where these may apply. Delivery fees are calculated separately and included in the final invoice. Delivery charges quoted may only be an estimate of the final delivery fees. Delivery costs can be seen for some countries on this page: <https://hospices-beaune.com/en/pages-2/shipping/>

PRODUCT VERIFICATION

Upon delivery, the Customer must verify the product(s), and in case of damage goods, refuse shipment and return the damaged goods to the Sellers. When the Customer accepts delivery from the shipping company, the delivery is accepted and product verified. In the case of a refused shipment, the Customer must note clear and precise issues on the transporter's delivery manifest and forward a copy of the manifest including the reasons for refusing shipment to the Sellers within 48 hours [by email](mailto:by_email) to or by post to the following address:

Albert Bichot, 6 bis Bd Jacques Copeau, 21 200 Beaune, France.

If a damaged parcel has been delivered and the Customer has signed the delivery note without amendment or reservation, then the product(s) is considered to have been accepted by the Customer, and the Sellers cannot be held responsible for any damage, nor be liable for any indemnity. The mention "subject to unpacking" has no legal or commercial value.

PERSONAL DATA

Personal information about the buyers will be processed in an automatic way. The objective of personal data collected on the website www.hospices-beaune.com is to ensure orders and deliveries can be done, improve our service and answer customers needs. Users and buyers consent to the use of their data by Albert Bichot, including the possibility by Albert Bichot to send them promotional material or new offers. Maison Albert BICHOT keeps a register of all personal data treatment as and when they are operated. This list can be consulted upon request. Maison Albert BICHOT makes sure the rights of any person are respected (right to consult, change, deleted personal information). In case you have any question about the treatment of your personal data, please send us an email at rgpd@albert-bichot.com.

RESPONSIBILITY

Albert Bichot SARL is only bound to a 'best effort' undertaking. It cannot be held responsible for damage resulting from incorrect use or other problems beyond the Sellers' control, including explosion, flood, ice, tempest, fire or accident, war, threat of war, sabotage, insurrection, civil disturbance or requisition, acts, restrictions, regulations, bye-laws, prohibitions or measures of any kind on the part of any governmental, parliamentary or local authority; interruption or suspension of means of communication, embargoes; strikes, lock-outs or other industrial actions or trade disputes of a third party; difficulty in obtaining materials, labour or machinery; cessation of production or delivery and power failure or breakdown in machinery, etc.

RESOLUTIONS OF DISPUTES

The Conditions of Sale are subject to French law. The language in which the present contract has been recorded is French; all translation on the site is given for information purposes only. With the exception of persons for whom the competent courts shall be determined by the disposition of the Code of Civil Procedure, the Tribunal of Commerce of Dijon shall be the sole competent authority in the case of dispute. This jurisdiction shall also apply even in the case of a plurality of defendants or of recourse to guarantee.

CONTACT

You can contact us on this page: <https://hospices-beaune.com/en/contact-us/>

Or by mail : Jean-David CAMUS / ALBERT BICHOT – 6 bis Boulevard Jacques Copeau 21 200 BEAUNE, FRANCE