

HOSPICES-BEAUNE.COM

DOMAINES

ALBERT BICHOT

— MAISON FONDÉE EN 1831 —

*Hospices de Nuits-Saint-Georges
wine auction*

LIVE THE ALBERT BICHOT EXPERIENCE

HOSPICES
NUITS-SAINT-GEORGES
LES DIDIERS
APPELLATION Nuits-Saint-Georges 1^{er} CRU CO
Cuvée Jacques Duret
Mis en bouteille par
ALBERT BICHOT, Négociant-Éleveur à Beaune, Bourgogne
PRODUIT DE FRANCE

THE HOSPICES DE NUITS-SAINT-GEORGES

8 centuries of history

Nuits-Saint-Georges' hospital dates back to 1270, two centuries before the foundation of its most famous neighbour Hospices de Beaune in 1443. The Hospices de Nuits works in exactly the same way as Beaune, combining a real medical activity and a state-of-the art wine estate.

Spread over 12,4 hectares around the town of Nuits-Saint-Georges and in vast majority planted with Pinot Noir, the Hospices de Nuits wine estate sells all of its harvest on auction and en primeur, every third Sunday of March following harvest.

The following appellations are auctioned:

- Nuits-Saint-Georges (village)
- Nuits-Saint-Georges 1er Cru
- Gevrey Chambertin (village)

For each appellation, several different wines (called cuvées) are auctioned. Some cuvées are complex blends of several plots, whilst some other ones are 100% terroir-based.

Albert Bichot's mission is to help you understand and choose the wine that is right for you!





Hospices de Nuits-Saint-Georges wine estate



Jean-Marc MORON is the winemaker of this outstanding estate in the heart of Côte de Nuits, covering just more than 12 ha.

He crafts every year 16 wines, mostly Nuits-Saint-Georges village and premier cru. They are all sold at an auction early March, a few months after he vinified them.

A few months after harvest, in March, the Hospices de Nuits-Saint-Georges auction is a not-to-be-missed event for all lovers of fine Burgundy wines. Each lot auctioned corresponds to a certain number of 228 litres barrels, called pièces. One barrel amounts to 288 bottles of 75 cl after ageing.

Money raised during the auction (about M€ 2,5) will allow the **winemaking hospital** to take care of its patients, buildings and vineyards.

As for the Hospices de Beaune auction and the most prestigious Crus Classés de Bordeaux, **wines are sold en primeur**, 6 months after the harvest.

After the auction held in the prestigious cellars of Château du Clos de Vougeot, the wines will be carefully aged in Albert Bichot's own cellars for 12 months. This is the time we need to bring them to their utmost potential and quality level, before being bottled and shipped to our customers in France and all over the world.



12,4 HECTARES
16 WINES
1 UNIQUE DOMAINE



16 EXCEPTIONAL WINES



11 NUITS-SAINT-GEORGES PREMIER CRU

NUITS-SAINT-GEORGES 1ER CRU LES BOUDOTS, CUVÉE MESNY DE BOISSEAUX

NUITS-SAINT-GEORGES 1ER CRU LES MURGERS, CUVÉE GUYARD DE CHANGEY

NUITS-SAINT-GEORGES 1ER CRU LES VIGNERONDES, CUVÉE BERNARD DELESCACHES

NUITS-SAINT-GEORGES 1ER CRU LES RUES DE CHAUX, CUVÉE CAMILLE RODIER

NUITS-SAINT-GEORGES 1ER CRU LES PORETS, CUVÉE ANTIDE MIDAN

NUITS-SAINT-GEORGES 1ER CRU LES SAINT GEORGES, CUVÉE GEORGES FAIVELEY - CUVÉE DES SIRS DE VERGY

NUITS-SAINT-GEORGES 1ER CRU LES SAINT GEORGES, CUVÉE HUGHES PERDRIET

NUITS-SAINT-GEORGES 1ER CRU LES DIDIERS (MONOPOLE), CUVÉE FAGON - CUVÉE CABET

NUITS-SAINT-GEORGES 1ER CRU LES TERRES BLANCHES, CUVÉE SAINT-BERNARD DE CÎTEAUX

NUITS-SAINT-GEORGES 1ER CRU LES CORVÉES PAGET, CUVÉE SAINT LAURENT

NUITS-SAINT-GEORGES 1ER CRU LES TERRES BLANCHES, CUVÉE PIERRE DE PÊME (WHITE WINE)

4 NUITS-SAINT-GEORGES VILLAGE

NUITS-SAINT-GEORGES LES LAVIÈRES / LES BAS DE COMBES, CUVÉE GUILLAUME LABYE

NUITS-SAINT-GEORGES LES SAINT-JULIEN / LES PLATEAUX, CUVÉE CLAUDE POYEN

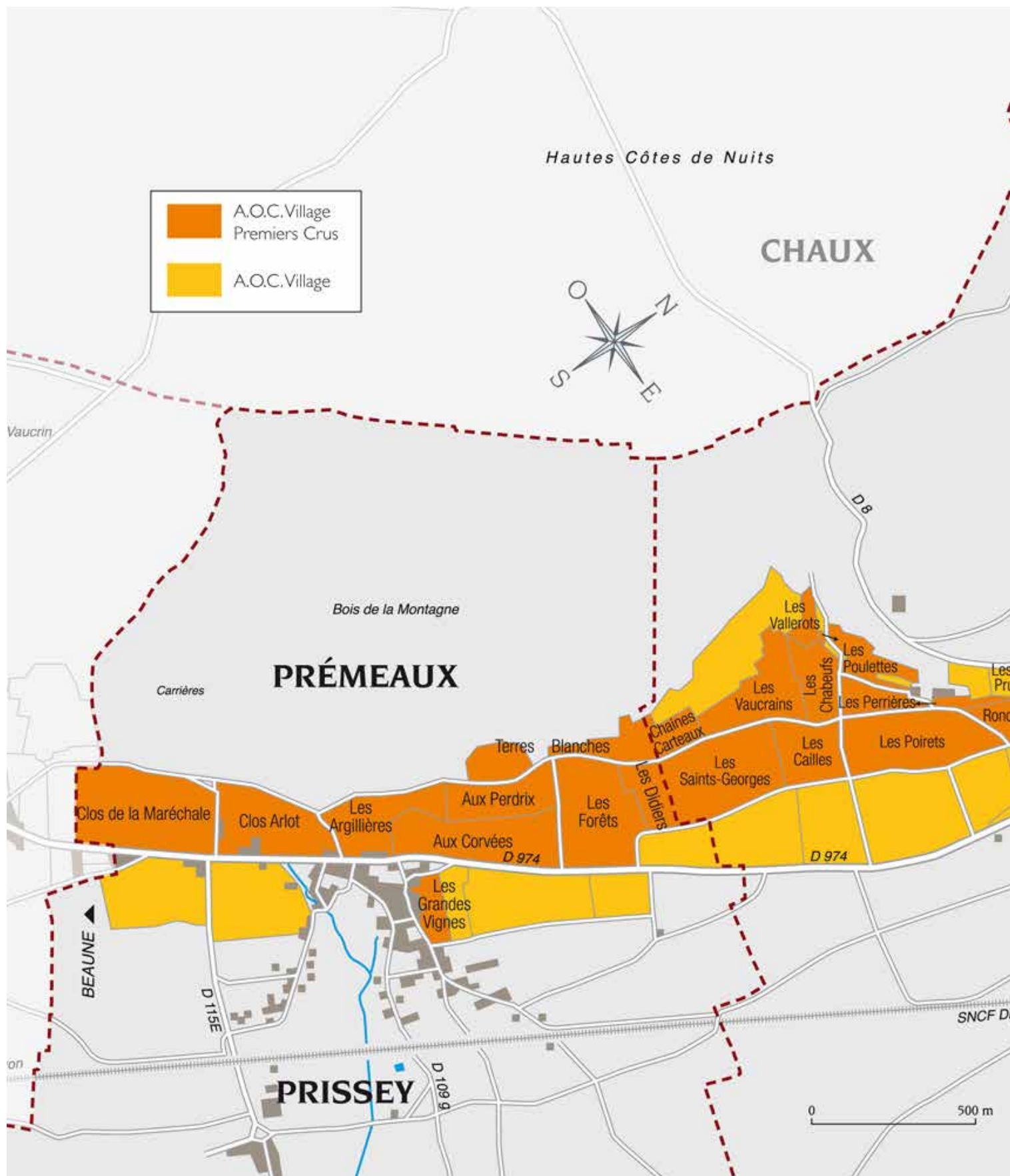
NUITS-SAINT-GEORGES LES MALADIÈRES / LES BRÛLÉES, CUVÉE GRANGIER

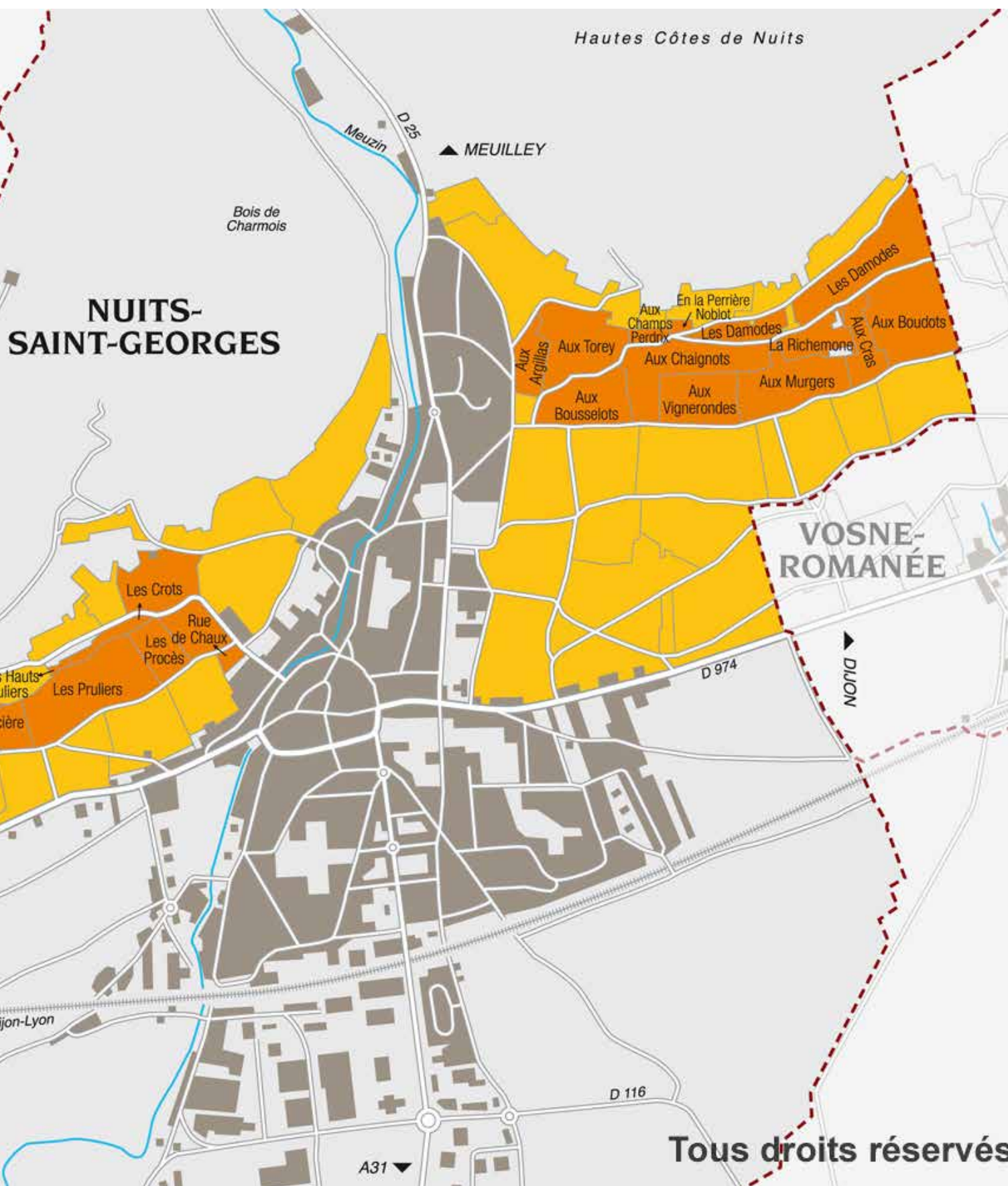
NUITS-SAINT-GEORGES LES FLEURIÈRES / LES PLANTES AU BARON, CUVÉE DES SOEURS HOSPITALIÈRES

1 GEVREY-CHAMBERTIN

GEVREY-CHAMBERTIN LES CHAMPS CHENY, CUVÉE IRENE NOBLET







ALBERT BICHOT & THE HOSPICES

“

Buying at the Hospices is a tradition as much as it is a commitment

- Albéric Bichot

”



HOSPICES DE Nuits-Saint-Georges

15

LES SAINT-GEORGES

**CUVEE
DES SIRES DE VERGY**

QUALITE
CTB
CERTIFIEE



15

A very special relationship between the Hospices and Albert Bichot



Albert Bichot is a major buyer at both Hospices auctions thanks to shared solidarity values and a unique expertise in the 3 key steps: selection, auction and ageing.

www.albert-bichot.com

Albert Bichot is an independent, family-owned wine company founded in 1831. It owns 105 hectares of vineyards in Burgundy, primarily in Chablis, Côte de Nuits and Côte de Beaune with six exceptional domaines. Its wines, a faithful reflection of their terroir of origin, are appreciated around the world.

Since 1876, discerning customers have entrusted the buying and ageing of their Hospices wines to our company. Albert Bichot is proud to have been the top buyer at the auction for 20 years, often accounting for 20% of the total auction sales. This position gives us immense expertise in the 3 key stages of the process:

1/ careful selection thanks to numerous tastings between the harvest and the auction

2/ purchase at the right price thanks to our buying power

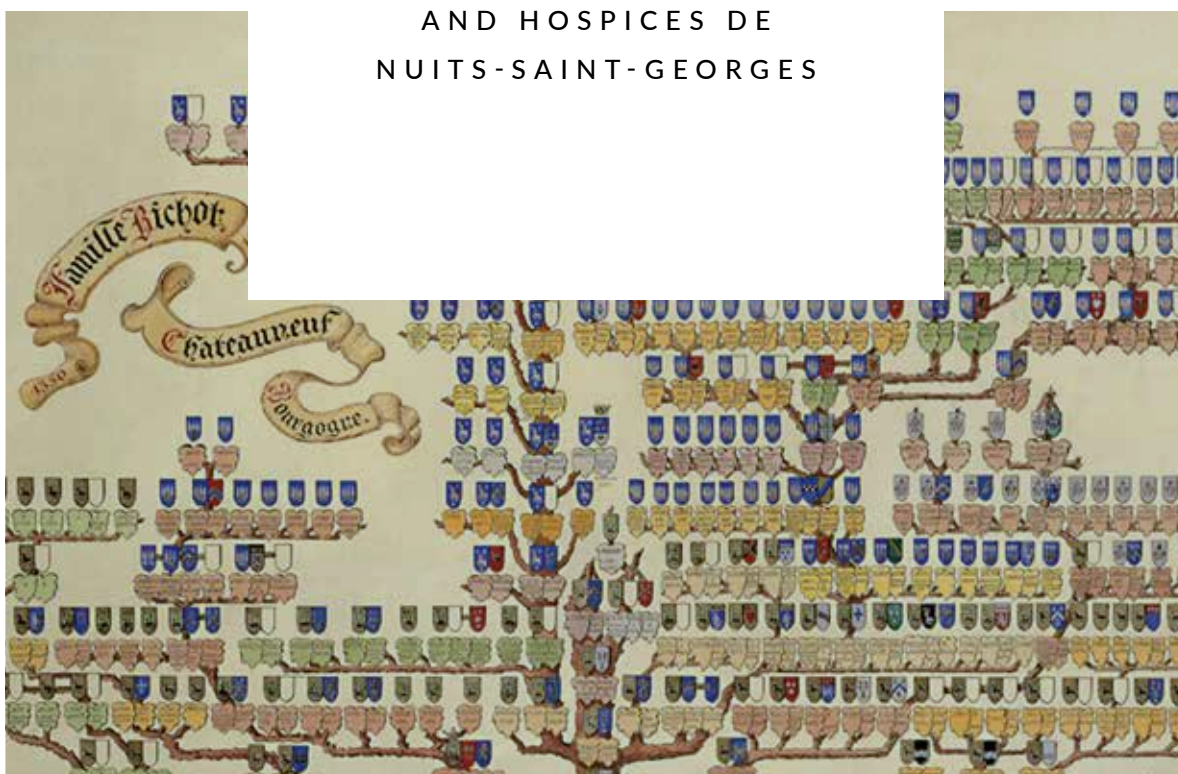
3/ 'haute couture' ageing of these exceptional wines with rigour, passion and excellence.

In addition to this acknowledged savoir-faire, Albert Bichot shares the Hospices' values of humanity and charity. On numerous occasions over the last 10 years, we have had the privilege of ageing the famous 'pièce de charité' (charity barrel) thanks to the generosity of our customers.

To make the Hospices even more accessible to wine lovers, Albert Bichot revolutionised the auction with the creation of www.hospices-beaune.com in 2009. This dedicated website enables wine lovers to participate in the Hospices de Beaune auction remotely, purchasing a single bottle or an entire barrel. It is also your gateway to enjoying some fabulous bespoke hospitality in Burgundy.



HUMANITY & CHARITY
ARE SHARED VALUES
BETWEEN ALBERT BICHOT
AND HOSPICES DE
NUITS-SAINT-GEORGES





The art of ageing Hospices de Beaune wines by Albert Bichot is to bring an extra complexity to each wine AND and at the same time utterly respect its terroir of origin and the person who vinified it.



The Hospices wines are always sold 'en primeur' (as futures). It is therefore essential to age them correctly for 12 to 18 months in order to coax out all their potential. **Albert Bichot pays careful attention to this extremely important process, bringing its unique savoir-faire to bear.**

Firstly, as a major or top buyer at the Beaune or Nuits auctions for the last 20 years, **Albert Bichot knows each terroir intimately.** Between the harvest and the auction, we will systematically **taste all wines several times** to follow their evolution and determine their potential, allowing us to provide you with our expert purchasing advice before the auction.

During the auction, Albert Bichot is able to acquire the wines at an optimal price thanks to the high number of buyers who entrust us with their orders. How? By using the **multiplication capacity**: buying several barrels in one single go, all at the same price.

We will then endow the wines with **additional complexity** during ageing with the selection and use of **specific barrels (origin, grain, toast, age) that are perfectly tailored to the ageing of each wine.** Each wine has thus a **custom ageing program**, perfectly tailored to its potential to reveal.

All the wines are tasted once a month and the greatest of care is applied during all the operations carried out to ensure that these wines develop their full potential (stirring of the lees, topping up the barrels with a wine of the same quality, racking, bottling, presentation in superb wooden cases).

To buy at auction through Albert Bichot is not only to entrust your purchase to the auction's top buyer, but to use the services of **the only wine company to have received the International Wine Challenge's Winemaker of the Year title on 3 occasions** (2004 and 2017 for its red wines, 2011 for its whites).

The Hospices wines aged by Albert Bichot have received the highest recognition. For example, the Mazis-Chambertin 2016 Cuvée Madeleine Collignon picked up the titles of best Burgundy red wine, the International Pinot Noir Trophy and the Red Champion at the International Wine Challenge 2018. In other words, it was deemed the **best red wine in the world** out of a total of 12,000 wines!

A crucial stage and expertise in bringing out the very best of these mythical wines.



The Hospices “signed” by Albert Bichot:

Recognised Excellence

Below are some of the awards received by the Hospices de Beaune wines aged by Albert Bichot, the only company to have been awarded the prestigious Winemaker of the Year title at the International Wine Challenge on 3 occasions.

INTERNATIONAL WINE CHALLENGE 2019

- GOLD and ECHEZEAX TROPHY: Echezeaux Grand Cru cuvée Madeleine Collignon 2017
- GOLD and CORTON-CHARLEMAGNE TROPHY: Corton-Charlemagne Grand Cru cuvée François de Salins 2017

INTERNATIONAL WINE CHALLENGE 2018

- **RED CHAMPION (best red wine in the world) for Mazis-Chambertin 2016 Cuvée Madeleine Collignon**, also awarded with Gold Medal, Best Mazis-Chambertin, Best Burgundy Red, Best French Red Wine and winner of the International Pinot Noir Trophy
- SILVER: Corton-Charlemagne Grand Cru, Cuvée François de Salin 2016

INTERNATIONAL WINE CHALLENGE 2017

- **Maison Albert Bichot : RED WINEMAKER OF THE YEAR**
- GOLD and Best Mazis: Mazis-Chambertin Grand Cru, Cuvée Madeleine Collignon, 2015
- GOLD and Best Corton: Corton-Charlemagne Grand Cru, Cuvée Roi Soleil, 2014

DECANTER WORLD WINE AWARDS 2017

- SILVER: Mazis-Chambertin Grand Cru, Cuvée Madeleine Collignon, 2015
- SILVER: Corton-Charlemagne Grand Cru, Cuvée Roi Soleil, 2014

DECANTER WORLD WINE AWARDS 2016

- GOLD: Corton Grand Cru, Cuvée Docteur Peste, 2012
- SILVER: Corton-Charlemagne Grand Cru, Cuvée Roi Soleil, 2014
- BRONZE: Meursault Charmes Premier Cru, Cuvée Albert Grivault, 2013

INTERNATIONAL WINE CHALLENGE 2016

- GOLD: Corton-Charlemagne Grand Cru, Cuvée Roi Soleil, 2014
- BRONZE: Beaune Premier Cru, Cuvée Clos des Avaux, 2012
- BRONZE: Corton Grand Cru, Cuvée Docteur Peste, 2012
- BRONZE: Meursault Charmes Premier Cru, Cuvée Albert Grivault, 2013

INTERNATIONAL WINE CHALLENGE 2011

- **Maison Albert Bichot : WHITE WINEMAKER OF THE YEAR**

INTERNATIONAL WINE CHALLENGE 2004

- **Maison Albert Bichot : RED WINEMAKER OF THE YEAR**

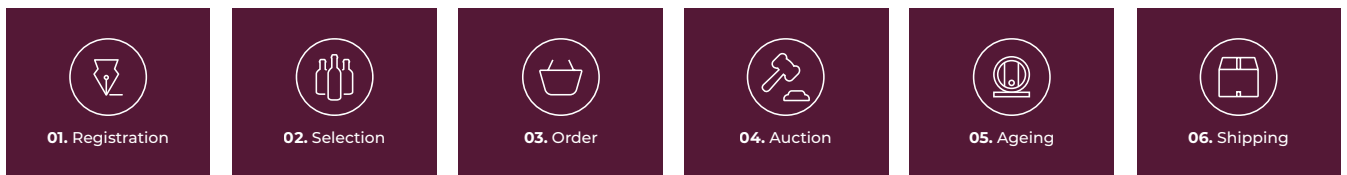


BUYING AT THE HOSPICES DE NUITS AUCTION WITH ALBERT BICHOT

A bespoke service allowing you to become part of the history



*THE KEY STAGES AT WHICH YOU CAN BENEFIT FROM OUR EXPERTISE
BEFORE, DURING AND AFTER THE AUCTION*

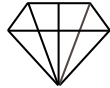


1. After your registration, **Jean-David Camus will become your personal guide throughout the process.** He will answer all your questions and advise you on the character, potential and the price to aim for for each wine.
2. **Determine the maximum hammer price for the wines at the auction.** Albert Bichot will make every effort to purchase the wines below the ceiling price agreed in the contract. Our cost is all-inclusive and there are no hidden extras: hammer price, auctioneer's fees, cost of the barrel, ageing and bottling fees – and **even the customisation of the label with your name as buyer.** There are no middlemen between yourself and Albert Bichot!
3. Before the auction, you will pay a **deposit of 50% of the total price.** The balance will be due in the January of the following year.
4. **Enjoy the auction with us or remotely if you cannot make it to Burgundy.** The following day, we will give you the results with the final hammer price.
5. **After the auction, we will carefully age your wine in our cellars for 9 to 12 months.** During this period, you are welcome to come and taste the wine from the barrel in our cellars. This is a fantastic experience in which you will have the privilege of going **behind the scenes** at our Maison. You can also decide to **convert your bottles into magnums or jeroboams** (extra charge) and **personalise the labels with your name or your company name** as the buyer.
6. **Shipment of your wines to your home address in September the year after the auction.** We can also store your wines in our cellars (extra charge) for a few years should you so wish.



*With Albert Bichot, you have an easy access
to the very best of the Hospices de Beaune*

WHY BUY THE WINES AT THE AUCTION THROUGH US?



MYTHICAL WINES SOLD EN PRIMEUR (AS FUTURES)

Buying wine 'en primeur' gives you an exclusive preview of these prestigious wines



A UNIQUE & ORIGINAL GIFT

Acquire a very special vintage to mark a family event or to promote the image of your company



LIVE & DIRECT WITH THE #1 BUYER

Buy the Hospices wines at the optimal price: no middleman between yourself and our family-owned wine company



BESPOKE SERVICE

Jean-David Camus is your single point of contact who will guide you throughout the process



MAKE YOUR HOSPICES WINES UNIQUE!



PERSONALISED LABELS

Sign these fine wines with your name or your company name as the buyer



LARGE BOTTLES SIZES

Convert your bottles into magnums or jeroboams for a longer period of cellar-ageing (extra charge)



DELIVERY IN WOODEN CASES

The Hospices wines are shipped in a superb wooden case, making them the perfect gift!



A tailor-made, personal relationship



*Jean-David Camus is at
your side to help you have a
memorable Hospices experience.*

Jean-David Camus will be there to help you throughout the process, acting as your **personal guide**. He will be on hand to answer any questions you may have and to ensure that you enjoy an unforgettable journey through the world of the Hospices de Beaune.

CONTACT DETAILS

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FIND US & JOIN THE CONVERSATION ON



Some testimonials from real customers

I own a small company and am a big lover of wines, particularly those from Burgundy. For many years, we chose Albert Bichot to buy and age our Hospices de Beaune wines. The result is fantastic and the customer service is really personalised, thanks to Jean-David's follow up in every step of the process, made very simple.

Edouard D., Paris

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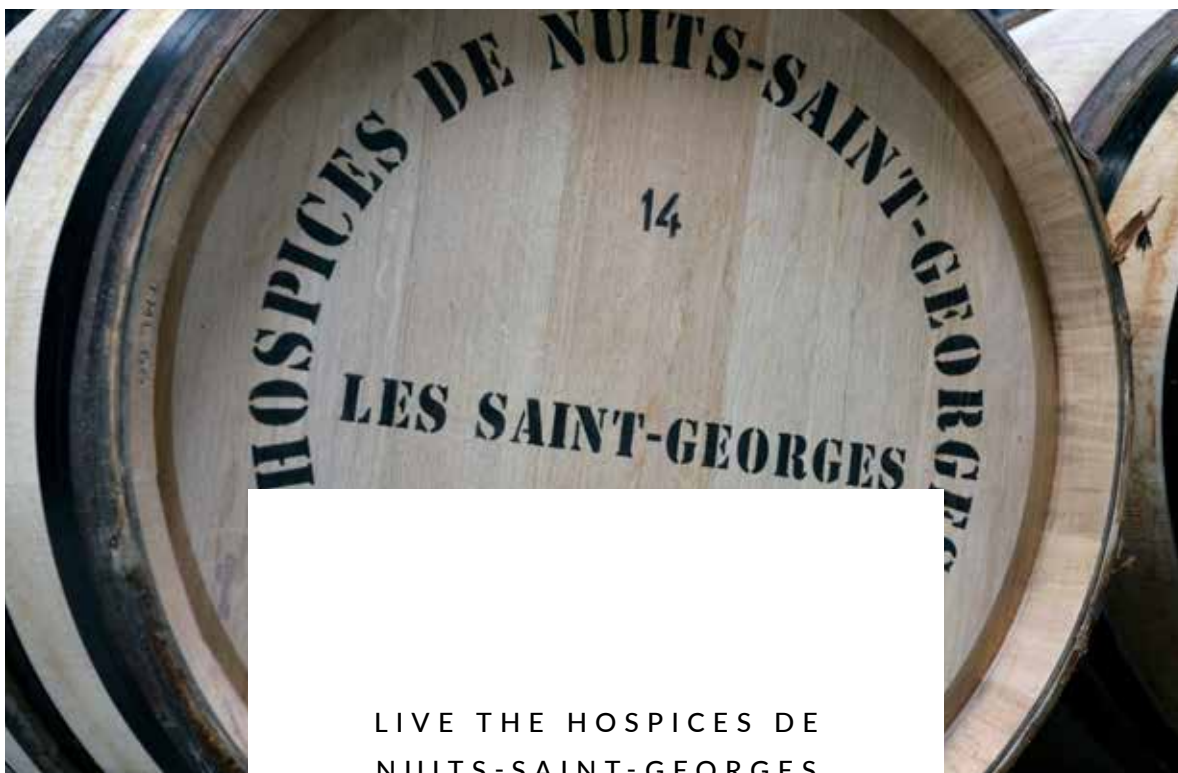
We are two close friends and huge fans of Burgundy wines. Buying at the Hospices de Beaune auction was something we always wanted to do. Thanks to Albert Bichot we bought two outstanding barrels very easily. This is an experience we will never forget.

Alf S. & Tom E., Sweden

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I'm the owner of a restaurant in Hong-Kong and a big fan of Burgundy. I have opted to have Albert Bichot select the right barrel for me at the Hospices auction for many years. Jean-David and the team at Albert Bichot are always there to respond to my needs. Great concept and outstanding wines!

Marcus W, Hong Kong



LIVE THE HOSPICES DE
NUITS-SAINT-GEORGES
EXPERIENCE BY
ALBERT BICHOT





ALBERT BICHOT
MAISON FONDÉE EN 1831

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